

2019 Chosen International Pathfinder Camporee

Frequently Asked Questions – FAQ Sheet

Contact Dan Burtnett with any questions: foodconcessions@camporee.org

Food Concession & Vendor webpage:

<https://www.camporee.org/about/food-concessions-vendors>

- Maximum capacity for electricity output: *6 Amps, 750 Watts*

IF YOUR REQUIREMENTS ARE DIFFERENT THAN THIS, WE NEED TO DISCUSS THIS IN ADVANCE AND INSURE IT IS APPROVED BY THE ONSITE ELECTRICIANS.

- For those needing ice, it will be available to vendors only for vendor purposes only for a % discount from the posted price, both yet to be determined. Ice is delivered daily but for those using large quantities, freezers will be supplied by the ice vendor. Ice for the entire campgrounds is also being sold out of this area so ice will always be readily available close by.
- The Pepsi drinks are bottled. No ice will be required for the drinks as they will be kept cold in the refrigerators provided by Pepsi. Pepsi automatically fills the refrigerators based upon need and provides each vendor a receipt for what is provided, which the vendors signs off on, each time. These receipts will be added up at the end of each day and the vendor must pay Pepsi when they come collecting.
- While Pepsi are the only commercial beverages allowed to be sold, homemade drinks are allowed – such as homemade lemonade, smoothies, etc., for example. If you want to sell something like root beer floats, you can but the root beer must come from Pepsi.
- Priority is given to vendors that are supporting a Pathfinder club after which private concessions companies will be considered that follow SDA principals, preferably members of the SDA church. Priority is given in this order: Pathfinder clubs, private vendor but SDA, private non-SDA vendor.
- All food vendors will be in one location across from the red barn. This area is secure as it is within the fence. This location is outdoors and will be covered with a tent and side-walls. Each booth is provided with tables that will serve as a counter, plus two extra tables and chairs.
- There is no hot water available at the booths, so you'll have to be able to heat this up yourself for washing dishes.

- The Oshkosh Fire Department will also have initial and regular inspections throughout the week. Their regulations are also posted on-line at [Food Concession and Vendors](#). There is no fee for this.
- Safety suggestion – please be very careful to match up your commercial grade extension cords with the number of amps you will be pulling through them. No matter what the voltage might be you will have to deal with amperage because amperage creates heat and heat eventually will break down insulation causing short circuits, sparks and fire. Install cords that are at least 30% over the calculated load. (Example: A constant 10-amp load will require a cord capable of 13 amps. Go to the next highest cord. Wire gauge size 14.) Good for 15 amps. Also, consider the length of the cord. If you are running a cord over 75 feet, go up to the next wire size (size 12 in our example). Better safe than sorry - remember, bigger is better!!!! These are intended to just be suggestions or things to think about and remember. Ultimately, seek advice from an electrician and/or your local hardware store.
- The Camporee does not have contracts with any local supply vendors that you can tap into. However, some examples of area suppliers are listed below. It is recommended that if you plan to use any of them in volume, that you contact them ahead of time to insure they are aware of your need and not just assume they will be able to do so. The reason being is because Oshkosh increases in population by 50,000 plus during the Camporee and the overall demand is great for supplies.

1. Sam's Club just north of Oshkosh, about 20 minutes in Appleton, WI: 1000 N. Westhill Blvd, Appleton, WI, ph# 920-733-4655. If you call ahead to place your order they will have it ready for you. They do not deliver.

2. Gordon Food Services (GFS), gfs.com, in the Midwest, is a restaurant supplier. They have a store in Appleton, WI: 301 North Bluemound Drive, Appleton, WI 54914, Phone 920-739-3963. They may deliver for you, they did so last time.

3. Costco has a store near Appleton, WI, also in Grand Chute, WI: 5401 W. Integrity Way, Grand Chute, WI 54913-8602, Phone 920-815-4500.

4. SISCO Foods is a restaurant vendor that will also be delivering food already to the campgrounds. Contact information:

Email - Jaime Kaufmann, Kaufmann.jaime@eastwi.sysco.com.

5. A Walmart Superstore is in Oshkosh.

IF YOU PLAN TO HAVE FOOD DELIVERED DURING THE CAMPOREE, WE NEED TO KNOW WHAT, FROM WHOM AND WHEN TO ASSIST IN COORDINATION OF ITS ARRIVAL.

- If you need to rent anything locally such as tables, refrigeration, cooking, etc., the Camporee has a contract already with a local company and this can be coordinated through the Food Concessions contact. Rental will be provided and arranged for no

additional mark-up. Any related fees will need to be paid in advance. Here are some examples of the pricing of some things, for more details you'll need to contact the [Food Concession & Vendor Coordinator](#):

Plastic tables range in price from \$5 - \$8 each

Plastic chairs = \$5 each

All other items are 50% off the published rates for this vendor.

- For those of you who have not attended before, the Camporee will draw up to 50,000 people, perhaps more, the highest attendance being reached on the weekend. This represents about 1/3 adults with youth and children representing the other 2/3 with equal amounts from age groups: 9-17.
- We no longer track the sales of the vendors. But, we know the right products can bring, on the high side, around \$30,000 in profit, however we have had some vendors not even break even. So, you must choose wisely. How much you sell depends upon competition, weather, your variety, uniqueness of product and quality of products.
- The Camporee is at the local airport and is conveniently located in the heart of Oshkosh retail with a variety of stores available and what Oshkosh does not have, 20 minutes to the North is a much larger town called Appleton.
- If you have not been a vendor before, we can assure you will be almost constantly busy throughout the day with your biggest period being lunch. You can expect to have lines all day for food. Pathfinders are an active bunch and will eat most anything most any time of the day. You should not under estimate your staffing needs as the ability to produce high quantities of product timely is important. While variety is important, not making your menu so broad that preparation becomes a handicap, is important.
- This is Wisconsin farming country so while there is an abundance of local retailers, you should also be able to buy fresh produce from local farmers. It is recommended you make these arrangements in advance, however.
- Most Pathfinder Clubs bring their own food to feed attendees for breakfast and supper. However, smaller Clubs often do not so they either join other Clubs or use the food concessions as their solution. Clubs that come from outside of mainland USA most often do not come equipped to feed their clubs so will be looking to Concessions also.
- The City of Oshkosh, WI Health Department Regulations for temporary restaurants is available on line near where you found this document – on the Camporee's website, under [Food Concessions and Vendors](#). There are fees for this license which are separate and no longer included in your application fee and MUST be applied for and submitted by the vendor. You must follow all Oshkosh, WI Health Department guidelines and pass

an on-site inspection. This will generally happen on the first day of food sales. You DO NOT get a refund of your vendor fee if you do not pass this inspection. But, have courage, if it can be fixed, these folks are generally flexible giving you a chance to rectify the error.

Health Department items of note:

- DO NOT dump liquid of any kind on the ground. The Camporee provides containers for grey water and other waste products.
 - Pay note to the thermometers for hot and cold items. The Health Department does take this seriously and will be looking for your thermometers.
 - Sinks – you can use buckets or tubs but pay attention to the Health Departments expectations on size. And, it is EXTEREMELY IMPORTANT that you follow these guidelines for washing – 3 tubs are a MUST.
 - Water for washing – you must have a water mixture containing Clorox. So, you must have Clorox on site. Camporee will provide the proportions for this solution or mix. Bleach chart is on the Camporee website in the [Food Concessions & Vendor webpage](#).
 - Washing of hands is very important. You must have an option for this. A suggestion would be to have a large container of water with a spout to wet and rinse hands, soap for washing, towels for drying and an extra bucket to catch the waste water. You CANNOT just allow the waste water to go on the ground, it must be collected.
- Must provide proof of insurance by providing a certificate of liability coverage in the amount of \$2M. For Pathfinder groups, this may be able to be secured from your local Conference Youth Department. Those not representing a Pathfinder Club, generally you will have to secure your insurance through a private insurance company.

Insurance information as follows:

You must list all 6 of these entities on your certificate:

- ❖ Center for Youth Evangelism
- ❖ Andrews University
- ❖ Seventh-day Adventist Church North American Division
- ❖ Experimental Aircraft Association, Inc
- ❖ EAA Aviation Foundation, Inc.
- ❖ General Conference of Seventh-day Adventists

The site address is: 3000 Poberezny Road Oshkosh, WI 54902

The event owner address is:

Center for Youth Evangelism

4145 E Campus Circle Dr

Berrien Springs, MI 49104-1570

Office: 1.800.968.8428

Fax: 269.471.8355

- You will need Signage to reflect pricing, preferably at eye level as otherwise the crowd will make your sign not visible by blocking it while standing in line. We recommend you provide signage, as well, at a very high level to identify your booth, in general. Remember, it must be signage that can withstand weather since this is outside.
- **Chuckwagon's, food trailers and trucks are allowed however you must supply a picture of your trailer. They must be presentable in the eyes of the Camporee and in good repair.**
- Ice on-site per vendor – by block or crushed. If you need a special size of block, please discuss in advance with Concessions Coordinator to provide applicable communication with ice vendor.
- Grease and waste (grey) water container and disposal service is provided. You will have to take your waste to a central site.
- 24 hr. electricity is provided. Please note, while the outlets are in the booths themselves, they are accessed off one main board, in one location. So, you will have to access it via extension cords. Therefore, it is recommended you consider using Power Strips to reduce the number of extension cords.
- Booths are individual, not connected, so they are dispersed far enough apart to assist with crowd control and lines.
- What can you sell in your booth? If it meets our vegetarian guidelines, pretty much whatever you wish. Keep in mind there is a mix of adults and Pathfinders alike but more Pathfinders than adults so catering to their needs is important. They will pretty much eat anything, anytime of day.
- How much variety can you sell in your booth. Whatever you wish. The key is remembering you will be selling at high volume. So as much as variety looks good, you must be able to deliver the goods on a timely basis and too much variety usually slows you down.

- You qualify as a former vendor if the Pathfinder Group you are applying for has sold food before at the Camporee. If you have sold food before but now represent a different Pathfinder club or yourself as an independent and your new club/team/company has not sold previously, you do not qualify as a former vendor just because you moved clubs.